

CITY OF LAREDO

CITY COUNCIL MEETING

A-2004-S-04

CITY COUNCIL CHAMBERS

1110 HOUSTON STREET

LAREDO, TEXAS 78040

APRIL 19, 2004

5:30 P.M.

SUPPLEMENTAL AGENDA

I. MOTION (This item replaces item #37 on regular City Council agenda)

1. Consideration to award a lease purchase contract (FY04-070) to the low bidder, Sames Motor Company, Laredo, Texas, in the total amount of \$1,179,821.67 for the acquisition of forty seven (47) replacement police sedans; and authorizing the City Manager to sign any and all lease purchase documents.
 - a. Financing will be secured through Ford Municipal Lease Corporation. The City is requesting that these vehicles be delivered fully equipped with light bars, sirens, decals, and a fire suppression system for the rear fuel tank. Only the radios will be installed after the vehicles have been delivered to the City. This will expedite the process to activate units for patrol duty. The lease purchase payments have been allocated in the Police Trust fund.

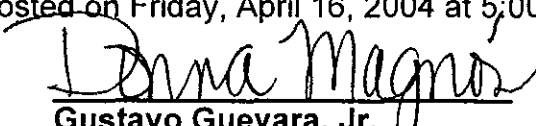
II. EXECUTIVE SESSION

The City Council hereby reserves the right to go into executive session at any time during this public meeting, if such is requested by the City Attorney or other legal counsel for the City, pursuant to his or her duty under Section 551.071(2) of the Government Code, to consult privately with his or her client on an item on the agenda, or on a matter arising out of such item.

2. Request for Executive Session pursuant to Texas Government Code Section 551.072 in order to deliberate on the pending contract for the acquisition of the Slaughter Farm property, which is subject of Resolution 2004-R-037, Item XI (22) of agenda, because deliberation in an open meeting would have a detrimental effect on the position of the City Council in negotiations with third persons; and return to open session for possible action.

III. ADJOURNMENT

This notice was posted at the Municipal Government Offices, 1110 Houston Street, Laredo, Texas, at a place convenient and readily accessible to the public at all times. Said notice was posted on Friday, April 16, 2004 at 5:00 p.m.


Gustavo Guevara, Jr.
City Secretary

COUNCIL COMMUNICATION

DATE: 04/19/04	SUBJECT: MOTIONS Consideration to award a lease purchase contract (FY04-070) to the LOW BIDDER, Sames Motor Company, Laredo, Texas, in the total amount of \$1,179,821.67, for the acquisition of forty seven (47), replacement police sedans; and authorizing the City Manager to sign any and all lease purchase documents. Financing will be secured through Ford Municipal Lease Corporation. The City is requesting that these vehicles be delivered fully equipped with light bars, sirens, decals, and a fire suppression system for the rear fuel tank. Only the radios will be installed after the vehicles have been delivered to the City. This will expedite the process to activate units for patrol duty. The lease purchase payments have been allocated in the Police Trust fund.			
INITIATED BY: Cynthia Collazo, Assistant City Manager		STAFF SOURCE: Agustin Dovalina III, Chief of Police Francisco Meza, Purchasing Agent		
PREVIOUS COUNCIL ACTION: None.				
BACKGROUND: The City received four bids for the purchase of forty seven (47) police sedans fully equipped with light bars, sirens, decals, and other accessories. The vehicles will be secured on a lease purchase program with financing being provided by Ford Motor Credit. The term of the lease calls for an initial payment of \$325,000.00 and three annual payments in the estimated amount of \$284,940.56. Delivery of the vehicles is anticipated within 150 days.				
Vendor	Unit Cost	Principal Amount	Interest	Total Cost
Sames Motor Company	\$23,900.00 w/fire suppression system	\$1,123,300.00	\$56,521.67 (%)	\$1,179,821.67
Philpott Motors LTD.	\$23,424.00	\$1,100,928.00	\$54,937.68 (3.50%)	\$1,155,865.68
Philpott Motors LTD. Alternate bid.	\$23,324.00	\$1,096,228.00	\$54,604.91 (3.50%)	\$1,150,832.91
Lawrence Marshall Ford	\$23,943.00	\$1,125,321.00	\$56,664.77 (3.50%)	\$1,181,985.77
Lawrence Marshall Ford Alternate bid.	\$23,847.00	\$1,120,809.00	\$56,345.30 (3.50%)	\$1,177,154.30
Texoma Ford Inc.	\$24,777.00	\$1,164,519.00	\$59,440.08 (3.50%)	\$1,223,959.08
Texoma Ford Inc. Alternate bid.	\$24,177.00	\$1,136,319.00	\$57,443.45 (3.50%)	\$1,193,762.45
Texoma Ford Inc. Alternate bid.	\$24,477.00	\$1,150,419.00	\$58,441.76 (3.50%)	\$1,208,860.76
FINANCIAL IMPACT: An initial payment of \$325,000.00 will be paid this fiscal year. Funding is available in the Police Trust Fund budget. Police Trust Fund – Lease Purchase Payment - Account Number: 665-0000-526-1050				
COMMITTEE RECOMMENDATION:		STAFF RECOMMENDATION: It is recommended that this contract be awarded.		

Vendor	Unit Cost	Principal Amount	Interest	Total Cost
Sames Motor Company includes fire suppression system	\$23,900.00	\$1,123,300.00	\$56,521.67 (%)	\$1,179,821.67
Philpott Motors LTD. No fire suppression system	\$23,424.00	\$1,100,928.00	\$54,937.68 (3.50%)	\$1,155,865.68
Philpott Motors LTD. Alternate bid. No fire suppression system	\$23,324.00	\$1,096,228.00	\$54,604.91 (3.50%)	\$1,150,832.91
Lawrence Marshall Ford includes fire suppression system	\$23,943.00 \$ 458.00 \$24,401.00	\$1,125,321.00	\$56,664.77 (3.50%)	\$1,181,985.77
Lawrence Marshall Ford Alternate bid. includes fire suppression system	\$23,847.00 \$ 458.00 \$24,305.00	\$1,120,809.00	\$56,345.30 (3.50%)	\$1,177,154.30
Texoma Ford Inc. includes fire suppression system	\$24,777.00 \$ 2,800.00 \$27,577.00	\$1,164,519.00	\$59,440.08 (3.50%)	\$1,223,959.08
Texoma Ford Inc. Alternate bid. includes fire suppression system	\$24,177.00 \$ 2,800.00 \$26,977.00	\$1,136,319.00	\$57,443.45 (3.50%)	\$1,193,762.45
Texoma Ford Inc. Alternate bid. includes fire suppression system	\$24,477.00 \$ 2,800.00 \$27,277.00	\$1,150,419.00	\$58,441.76 (3.50%)	\$1,208,860.76

COUNCIL COMMUNICATION

DATE: 04-19-2004	SUBJECT: EXECUTIVE SESSION Request for executive session pursuant to Texas Government Code Section 551.072 in order to deliberate on the pending contract for the acquisition of the Slaughter Farm property, which is the subject of Resolution 2004-R-037, Item XI(22) of agenda, because deliberation in an open meeting would have a detrimental effect on the position of the City Council in negotiations with third persons; and return to open session for possible action.	
INITIATED BY: Larry Dovalina City Manager		STAFF SOURCE: Jaime L. Flores, City Attorney
PREVIOUS COUNCIL ACTION:		
BACKGROUND:		
FINANCIAL:		
RECOMMENDATION: N/A		STAFF RECOMMENDATION: N/A